**Text

Description automatically generated**

**Job Profile**

**Job Title: Green Finance Manager**

**Reports to: Director of Nature Based Solutions and Partnerships**

**Salary: 35,000-38,000 pa dependent on skills and experience**

**Role type: Full time, permanent, based in Pirbright (with home and site working)**

**Line management: None at present however this may change**

**Restoring Surrey’s Nature**

Our challenge at the Surrey Wildlife Trust (SWT) is to restore Surrey’s nature and maximise climate adaptation and resilience following Lawton’s approach for a bigger, better, more joined up ecological network. We will do this both on our own land holding and by working with other landowners and managers in partnership as we strive towards a target of 30% of land connected and protected for nature by 2030 and 1 in 4 people actively engaged with nature.

We have the opportunity to embed a zero carbon, nature-based solution approach within economic recovery and landowner decision-making.  This will not only increase our resilience to future economic or environmental shock but will also provide space for innovation and new jobs and skills. It is vital that we do not revert to business as usual, but genuinely “build back better”. The **Green Finance Manager** plays a key part in this, delivering projects both for the Surrey Wildlife Trust and the landowners of Surrey.

**Overall purpose of the job**

This is an exciting new position that will sit at the forefront of nature conservation in Surrey. It sits within the Nature Based Solutions team, an innovative new team focused on landowner engagement, ecosystem services and scalable investment at a county level. The core focus of the **Green Finance Manager** is to:

* Support the delivery of nature recovery and restoration programmes across Surrey
* Secure sustainable income streams to SWT nature reserves across multiple habitats including heathland, grassland, woodland and wetlands
* Manage SWT land and habitat banks i.e. available credits for sale where appropriate
* Secure sustainable income streams on third party land.
* Develop SWT products and services in relation to Natural Capital and Nature based solutions

**Main responsibilities**

**Business development**

* Contribute to the development of the SWT BNG and Natural Capital Strategy
* Alongside the Director of NBS and Partnerships, run the SWT Biodiversity Net Gain (BNG) Panel inputs, outputs and ongoing actions
* Alongside the Director of Finance, lead the financial modelling for new wildlife and conservation sites to determine the income generation projection and management expenditure.
* Work closely with SWT Directors and external advisors to create and refine governance, finance and contracting structures for new sites.
* Alongside the SWT Land Agent negotiate and execute contracts of sale for ecosystem services (e.g., biodiversity units sold to developers to achieve Biodiversity Net Gain (BNG)).
* Explore opportunities to secure investment in other environmental benefits such as natural Flood Management (NFM)
* Execute updates to the SWT BNG policy and input to new policies and strategies around emerging markets
* Work with the SWT Research and Monitoring Department to identify relevant market leading research opportunities to support nature Finance development.
* Alongside the Director of NBS and Partnerships, support Green Finance business development opportunities as they arise.

**Project management**

* Co-ordinate SWT colleagues across departments to deliver required ecological and land management assessments.
* Oversee income and expenditure budgets for green finance projects and sites
* Lead the preparation of external reporting to meet external stakeholder requirements for example reporting against Section 106 milestones on BNG credit sales.
* Deliver regular progress reports to the SWT BNG Panel, Business Development Board, Leadership Team and Trustees (where appropriate)

**Identify new environmental market opportunities**

* You will have a background in Environmental Economics and strong desire to build a career in green finance.
* You will be highly autonomous and will work closely with key stakeholders, such as Local Planning Authorities and developers, to assess the potential environmental market opportunities where SWT could develop new sites to address demand.
* Collaborate with SWT’s Ecological Consultancy (SWTES) and Ecological Planning Advisory Service (EPAS) to help develop an end-to-end BNG service for developers – where EPAS would provide pre-planning application advice, SWTES would provide initial BNG advice, and SWT would sell BNG (or other relevant) credits.

**General**

* Become a key advocate for new green finance markets within the Trust, helping explain relevant concepts to others both internally and externally.
* Develop a network of external contacts relating to land management, policy and planning with a view to raise the profile of SWT as a recipient/partner body in new environmental markets.
* Seek out examples of good practice elsewhere and engage with other organisations to learn and share information.
* Contribute to SWT strategy development and work with staff in other teams as appropriate.
* Professional and flexible attitude to work; prepared to occasionally work out of office hours.
* Provide regular reports to line manager as required.
* Adhere to all Trust policies, procedures and systems.
* Any other duties as directed.

**Person specification**

|  |  |  |
| --- | --- | --- |
|  | Essential | Desirable |
| Experience |  |  |
| Environmental economist background | Y |  |
| Experience in or good knowledge of green finance i.e. BNG | Y |  |
| Understanding of Planning Advice within Local Authorities |  | Y |
| Commercial business experience | Y |  |
| Finance skills | Y |  |
| Building and managing lasting professional relationships | Y |  |
| Conservation/habitat management experience |  | Y |
| Key competencies |  |  |
| Innovator | Y |  |
| Strategic thinking |  | Y |
| Experience in stakeholder management | Y |  |
| Ability to absorb complex information quickly | Y |  |
| Personal qualities |  |  |
| Resilient | Y |  |
| Good communicator | Y |  |
| Entrepreneurial |  | Y |
| Actively challenges status quo and comes up with solutions |  | Y |
| Problem solver | Y |  |
| Knowledge and skills |  |  |
| Legal/contracts skills | Y |  |
| Strong IT skills | Y |  |
| Research ability |  | Y |
| Good public speaker/presentation skills | Y |  |
| Business case preparation |  | Y |
|  |  |  |